



Oakcreek Golf & Turf LP ("Oakcreek") is a leading Western Canadian OEM distributor of Toro Commercial Irrigation and other premium manufacturers including Toro Turf Equipment, Yamaha Golf Cars, Pisten Bully Snowcats, BOSS Plows and Ventrac. With more than 57 years of steady growth and a strong reputation for exceptional service, Oakcreek continues to support customers across the golf, turf and commercial equipment industries.

We are seeking a knowledgeable and motivated individual with technical irrigation experience to join our team in Surrey, BC as an Irrigation Sales/Technical Representative.

This role is ideal for someone with hands-on experience working with golf course irrigation systems who enjoys troubleshooting, customer support, solving technical challenges and building strong relationships with golf course superintendents and turf management teams.

Key Responsibilities

- Always promote and represent Oakcreek and all its manufacturers professionally
- Strive to meet and exceed pre-established and agreed-upon objectives, including those laid out annually with management
- Develop and maintain the territory's Customer Relationship Management (CRM) database, ensuring accurate documentation of customer visits, service interactions, leads, and follow-up actions
- Provide clients with technical expertise regarding irrigation system design, installation, operation and maintenance
- Troubleshoot irrigation systems, including central control, field controllers, electrical issues and hydraulic performance
- Introduce customers to new products, technologies and irrigation innovations
- Obtain and submit competitive information on programs, new products and ongoing estimations of market share
- Monitor market activity, competitor products and emerging irrigation technologies
- Partner with the corporate sales team on cross-territory opportunities
- Support irrigation inventory management at the Surrey location
- Complete all manufacturers' required training by designated deadlines
- Complete weekly planning reports, lost sales reports and other required documentation
- Attend trade shows, conferences, manufacturer training sessions, sales meetings, team meetings, training seminars and other business events as required
- Liaise with customers and other Oakcreek stakeholders for lunches, dinners and other business outings that may occur during or outside of normal business hours
- Perform other reasonable tasks as requested by your manager from time to time

Candidate Profile

- 2–3 years of hands-on technical experience with golf course irrigation systems (design, troubleshooting, installation, central control, electrical diagnostics, etc.)
- Sales experience would be considered a benefit but is not required, only the ability and willingness to grow into the sales representative aspects of the role
- Strong mechanical and technical aptitude with the ability to learn new systems quickly
- Excellent problem-solving, prioritization and follow-through skills
- Ability to work independently while maintaining strong communication with team members and customers
- Strong verbal communication, organizational skills and attention to detail
- Proficiency with computer software, hardware setup and basic networking
- Valid Class 5 driver's licence with a satisfactory abstract
- Ability to travel within the territory, including occasional overnight stays
- Ability to travel to the US or abroad for manufacturer-specific training, including holding a valid passport and being able to enter countries outside of Canada

Why Oakcreek?

- In business for 57 years with a strong and respected industry presence
- Long-tenured staff, with many employees serving 20–30+ years
- Comprehensive Group Benefits Plan that meets or exceeds industry benchmarks
- RRSP / DPSP eligibility after one year
- Personal Time Off (PTO) in addition to paid vacation
- Employee Assistance Program (EAP)
- Annual safety shoe allowance
- Tuition reimbursement for relevant continuing education
- Annual Milestone Awards celebrating employee service
- Company vehicle

Compensation

\$65,000 – \$90,000 + per year (including base salary plus variable incentive pay tied to sales performance. Base salary will be determined based on experience, with additional income earned through sales-related bonuses)

If you have strong technical irrigation experience and want to join a stable, reputable and supportive organization, please submit your resume and cover letter to:

Alex Inglis

Email: inglisa@oakcreekgolf.com

Corri Nichols

Email: nicholsc@oakcreekgolf.com

We thank all applicants for their interest; only those selected for an interview will be contacted.