



**Oakcreek Golf & Turf LP**, a leading supplier of Toro Turf Equipment, Yamaha Golf Cars and other select Turf Equipment, has an opening position for a Sales Representative to service an existing territory in **Lower Mainland, British Columbia**. **The position is based out of Oakcreek's Surrey, British Columbia location.** The successful candidate will receive salary, bonus plan, company vehicle, reimbursement of approved expenses and competitive benefits plan.

**Responsibilities:**

- Plan and organize weekly work schedule to call on existing municipal customers and prospective golf customers.
- Promote new and used equipment demonstrations as required
- Target sales efforts by reviewing existing customer's requirements and determining potential customer's requirements
- Develop and submit customer orders in accordance with current price lists and programs in effect at the time of sale
- Submit reports as scheduled to management: ex. weekly call reports, forecasts, annual territory analysis among others
- Monitor and report on competitive activity within the territory
- Review customer complaints and recommend resolutions to rectify in a timely manner
- Be well versed on the features, benefits and operation of the company's product offering
- Contribute to overall team efforts by meeting or exceeding agreed upon objectives
- Some overnight travel is a requirement of the position

**Qualifications and Skills:**

- Turf Management diploma or degree is preferred. As well, applicants with a combination of education and practical experience in the industry will be considered
- Capable of establishing and maintaining a professional relationship with existing and potential accounts
- Motivated, self-starter, capable of performing the positions requirements without direct supervision
- A valid and clean class 5 driver's abstract is required as this position will utilize a company vehicle for sales calls
- You may be required to travel to the US or abroad for vendor-specific certification. A valid passport and ability to enter the US or abroad is a requirement for this position

**Salary + Bonus Range: \$65,000.00 to \$120,000.00 annually**

If this position is of interest to you, and you are prepared to work to promote both yours and Oakcreek's best interests and growth in the industry, please forward your resume in complete confidence to:

**Oakcreek Golf & Turf LP.**

Attn: Corri Nichols, Human Resources Manager

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